ATTACHMENT B
COST PROPOSAL FORM
RFP 005-27
CONCESSIONS, CATERING, & PREMIUM BEVERAGE MANAGEMENT SERVICES

Proponents must enter all proposed financial terms, commissions, rates, and fees directly into the Euna Procurement (formerly Bonfire) Bid Table for RFP 005-27: Concessions, Catering, & Premium Beverage Management Services. All financial entries in Euna must be fully inclusive of all operational management, labor, equipment, POS technology integrations, administrative overhead, staff training, licensing support, and capital investments required to fulfill the complete Scope of Services.

Proponents must complete the mandatory Euna Bid Table in its entirety. If a specific service, cost element, or capital commitment is included at no additional charge to the District, the Proponent must enter $0.00 / Included in the designated cell.

Proponents shall not modify, restructure, or alter the Euna Bid Table. Any unauthorized modification may render the Proponent's proposal non-responsive and subject to rejection. Alternate cost schedules, conditional financial terms, or attached supplemental rate sheets will not be accepted or evaluated. CCPS shall not be responsible or liable for any fees, management surcharges, or financial obligations not explicitly disclosed and submitted on the mandatory Euna Bid Table.

SECTION 1: Commission Structure & Financial Return: Proponents enter proposed commission percentage*s.*

Item #	Revenue Stream Category	Minimum Baseline Split	Proponent Proposed Commission (%)	Benchmark Gross Revenue (Fixed for Evaluation)	Evaluated Annual Dollar Return
1.1	**Concessions Gross Sales** *(Stands 1–7, 9)*	20.0%	_____%	$800,000.00	[% × Gross]
1.2	**District Catering & Banquets**	15.0%	_____%	$250,000.00	[% × Gross]
1.3	**Suite & Premium Hospitality**	15.0%	_____%	$200,000.00	[% × Gross]
1.4	**Alcohol & Premium Bar Service**	35.0%	_____%	$250,000.00	[% × Gross]
1.5	**Annual Minimum Guaranteed Return to CCPS**	Fixed $		N/A (Lump Sum)	$_____

SECTION 2: Capital & CTE Program Commitments Evaluates unamortized, non-refundable financial contributions committed upfront by the Proponent for venue enhancements, hardware, and

student learning programs.

Item #	Investment Category	Proponent Financial Commitment ($)
2.1	**Initial Capital Investment** *(Branding, POS Hardware, Equipment, Stand Buildouts)*	$_____
2.2	**CTAE & "District Eats" (Stand 8) Annual Support Fund**	$_____
2.3	**Annual Equipment Repair & Maintenance (R&M) Fund**	$_____
2.4	**Total Financial Commitment**	$_____

Proponent/Firm: _____

Authorized Signature: _____

Printed Name: _____

Title: _____ Date: _____